Becoming Influential: A Guide For Nurses (2nd Edition)
**Synopsis**

Still the only book of its kind, this intensely practical text helps nurses build the skills they need to gain and use influence throughout their entire careers. This second edition is updated throughout with new information on nursing, health care, and technology including social media. Readable, timely, and upbeat, BECOMING INFLUENTIAL: A GUIDE FOR NURSES teaches through real-life examples, offering proven advice for using influence to solve many contemporary workplace problems. Self-assessments help readers evaluate their current organizational power, communication and goal-setting skills, negotiating and interviewing expertise, and even their abilities to manage confrontation. The book contains specific steps for career planning, resume building, career progress tracking, speech preparation, and more. Flexible learning activities include role plays, debates, observations, interviews, and networking assignments; up-to-date web and print resources support further exploration.

**Book Information**

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Best Sellers Rank: #61,797 in Books (See Top 100 in Books) #13 in Books > Textbooks > Medicine & Health Sciences > Nursing > Clinical > Nurse & Patient #19 in Books > Medical Books > Nursing > Nurse-Patient Relations #23 in Books > Medical Books > Nursing > Patient Education

**Customer Reviews**

I enjoyed this book so much that I plan to read it again next month! I understand the reviews that say it’s simple information, but someone like me who is coming up through the ranks doesn’t have access to the in-the-know information as presented here. I definitely recommend this to anyone humble enough to realize there is always something more to learn!

For someone on their second career, this book provides no new knowledge. It is mostly common
sense. I can see where this might help a brand new nursing grad, but someone advancing their career will gain nothing new.

Would be a great book for novice nurses, nurses going through a period of "burnout", as well as those entering advanced practice. Mostly practical and common sense advice in a world often lacking in these.

I think this small book is inspiring and well written; delves into human sensibility & prompts awareness in many social situations; you don't have to be a nurse to benefit.

I love this book. I can see myself using this periodically throughout my career. I would definitely recommend it for use.

This book opened my eyes to some things I hadn't thought about. Professional Image, power, etc., all things every nurse should know about. I would recommend this book to all nurses to read.

Ok, I am in nursing school and so far this is the best text I have ever bought for it. It really makes you think and question why and how you want to be a nurse!

Helpful tool. I bought it for school. I made an A in the class.

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